

Questions Received for Email Filtering System as of 1/26/2023

1. How many active users with exchange licenses does the county plan to protect in year 1, 2, 3, 4 and 5?

Skagit County Answer: We currently have 880 licenses but only about 850 active users. We do not anticipate that this number would grow much over the next five years. There is a good chance of an economic downturn, which would limit the number of new employees that we would likely hire. So as a guess use these numbers

2023	2024	2025	2026	2027
880	890	890	900	900

2. Regarding this RFP, is there a possibility to submit a proposal with a product that involves email protection and network monitoring at the same time?

Skagit County Answer: Yes, you may submit a proposal that has both, however, the network monitoring would be proposed as an option for procurement. If the two products cannot be unbundled, then state that in the proposal and submit.

3. If so, How many IT assets are in the system?

Skagit County Answer:

Asset	Count
Workstations	369
Laptops	534
Servers	200

* These are the best numbers that we currently have available

What's an asset?

Assets are entities of value on a network that can be compromised and hence represent an exposure for Customer. This includes laptops, desktops, servers, routers, tablets, mobile phones, virtual machines,

mainframe computers, mini-computers, point of sale (POS) devices and/or terminals, software containers, cloud instances, IP televisions or any IOTs, or any other device capable of exchanging data over a network. They generally have associated one or many IP addresses within the network.

Note: the definition of an asset was submitted by the company and not a definition that was created by Skagit County. Skagit County has provided numbers for Workstations, Laptops and Servers only.