



Guemes Ferry Replacement
Vessel Replacement Surcharge

Request for Motion
Monday, June 18, 2018
Board of Skagit County Commissioners

Motion to approve a resolution to adopt a vessel replacement surcharge

- As outlined in Option C – presented for discussion June 12, 2018
- Percentage based
 - Current single-ride prices were applied a 22% increase, then rounded to the nearest dollar
 - Current convenience punch card prices were calculated at actual cost of 10-trips
 - All current punch card prices were applied a 15% increase
 - Oversize vehicle prices were applied a 30% increase, then rounded to the nearest dollar
 - *Actual percentage increases vary depending on fare – as shown (for detailed worksheet, see pages 5-6)*

Vessel Replacement Surcharge		Option C		
14-Jun-18		\$238,764/annually		
Fare Category	% of total ticket sales	Non-Peak surcharge dollar amt.	Peak surcharge dollar amt.	Avg. Percent increase (Based on current prices)
Single-ride tickets (in order of most-frequently sold)				
Vehicle & driver	29.38%	\$ 2.00	\$ 3.00	22%
Adult passenger	9.37%	\$ 1.00	\$ 1.00	30%
Vehicle & senior/disabled driver	6.93%	\$ 2.00	\$ 2.00	23%
Senior/disabled/youth passenger	2.79%	\$ -	\$ 0.50	8%
Motorcycle & rider	0.28%	\$ 1.00	\$ 2.00	20%
Motorcycle & senior/disabled rider	0.01%	\$ 1.00	\$ 2.00	24%
		Avg. percent increase		21%
Convenience punch cards				
10-trip convenience vehicle & driver	0.58%	\$ 20.00	\$ 30.00	22%
10-trip convenience vehicle & senior/disabled driver	0.43%	\$ 20.00	\$ 20.00	23%
		Avg. percent increase		23%
Punch cards (in order of most-frequently sold)				
20-trip vehicle & driver	18.53%	\$ 26.00	\$ 26.00	15%
20-trip vehicle & senior/disabled driver	12.06%	\$ 20.00	\$ 20.00	15%
25-trip adult passenger	5.20%	\$ 10.00	\$ 10.00	15%
25-trip senior/youth/disabled passenger	2.77%	\$ 6.00	\$ 6.00	15%
20-trip motorcycle & rider	0.13%	\$ 15.00	\$ 15.00	15%
20-trip motorcycle & senior/disabled rider	0.01%	\$ 13.00	\$ 13.00	15%
		Avg. percent increase		15%
Oversize vehicles (in order of deck-space occupied)				
Vehicle over 20 to less than 25'	3.72%	\$ 4.00	\$ 5.00	31%
Vehicle 25' to less than 30'	1.81%	\$ 6.00	\$ 7.00	31%
Vehicle 30' to less than 35'	1.74%	\$ 8.00	\$ 9.00	31%
Vehicle 35' to less than 40'	1.65%	\$ 10.00	\$ 2.00	31%
Vehicle 40' to less than 45'	0.96%	\$ 12.00	\$ 15.00	30%
Vehicle 45' to less than 50'	0.44%	\$ 15.00	\$ 18.00	30%
Vehicle 50' to less than 55'	0.18%	\$ 18.00	\$ 22.00	31%
Vehicle 55' to less than 60'	0.26%	\$ 21.00	\$ 25.00	30%
Vehicle 60' to less than 65'	0.56%	\$ 24.00	\$ 30.00	30%
Every 5 ft increment over 65'	0.01%	\$ 2.00	\$ 2.00	33%
Stacked logging truck	0.19%	\$ 29.00	\$ 29.00	31%
		Avg. percent increase		31%

RESOLUTION NO. _____

RESOLUTION RESCINDING RESOLUTION R20150261, ESTABLISHING A
VESSEL REPLACEMENT SURCHARGE & ESTABLISHING THE
SKAGIT COUNTY FERRY FARE SCHEDULE

WHEREAS, Skagit County (“County”) owns and operates a vehicle and passenger ferry (herein “ferry”) between Anacortes, Washington, and Guemes Island, Washington; and

WHEREAS, on September 8, 2015, the Board of Skagit County Commissioners (“Board”) adopted Resolution R20150261, establishing the Guemes Island Ferry fare schedule; and

WHEREAS, the Board of Skagit County Commissioners (Board) has determined that the current ferry (M/V Guemes) has reached the end of its useful and economic life and needs to be replaced; and

WHEREAS, RCW 36.54.200 allows a county operating a ferry to impose a vessel replacement surcharge on every fare sold to be used only for the construction or purchase of ferry vessels, and to pay the principal and interest on bonds authorized for the construction or purchase of ferry vessels; and

WHEREAS, per RCW 36.54.200, the vessel replacement surcharge must be at least equal to the surcharge amount included in Washington state ferry fares identified in RCW 47.60.315(7), currently in the amount of \$0.25; and

WHEREAS, pursuant to Resolution R20180070, the Board held a public hearing on April 17, 2018, at 9:00 a.m., or shortly thereafter to allow for public comment on proposed changes to the ferry fare schedule, and also provided for the receipt of additional written comments from March 26 through April 27, at 4:30 p.m.; and

WHEREAS, the Board desires to rescind Resolution R20150261 and establish a new fare schedule to include the vessel replacement surcharge; and

WHEREAS, the new Guemes Island ferry fare schedule, attached as Exhibit A (and hereby incorporated by reference), establishes the vessel replacement surcharge and the new ferry fare schedule, taking into account recommended input from Public Works Department staff, the Guemes Island Ferry Committee, and the oral and written comments received; and

WHEREAS, it is the desire of the Board to enact the Guemes Island ferry fare schedule as shown as Exhibit A, effective August 1, 2018.

NOW, THEREFORE, BE IT RESOLVED AND IT IS HEREBY ORDERED, that Resolution R20150261 is hereby rescinded, effective August 1, 2018; and

NOW, THEREFORE, BE IT RESOLVED AND IT IS HEREBY FURTHER ORDERED, that a vessel replacement surcharge as shown, described, and depicted as Exhibit A (attached hereto and incorporated by reference) is hereby adopted and established, effective August 1, 2018.

DATED this _____ day of _____, 2018.

**BOARD OF COUNTY COMMISSIONERS
SKAGIT COUNTY, WASHINGTON**

Kenneth A. Dahlstedt, Chair

Lisa Janicki, Commissioner

Ron Wesen, Commissioner

Attest:

Clerk of the Board

For contracts under \$5,000:
Authorization per Resolution R20030146

Recommended:

County Administrator

Department Head

Approved as to form:

Civil Deputy Prosecuting Attorney

Approved as to indemnification:

Risk Manager

Approved as to budget:

Budget & Finance Director

EXHIBIT A

Guemes Island Ferry Fare Schedule

Fares	Fare schedule (includes surcharge)		Surcharge	
	Non-peak Oct 1 thru May 19	Peak May 20 thru Sept 30	Non-peak dollar amt.	Peak dollar amt.
Passenger				
Adult passenger	\$4.00	\$5.00	\$1.00	\$1.00
Senior (65+yrs) / disabled / youth (6-17yrs) passenger	\$2.00	\$3.00	\$0.00	\$0.50
Age 5 & under	Free	Free	Free	Free
Passenger punch cards - valid for 1 year from purchase date				
25-trip adult passenger	\$77.00	\$77.00	\$10.00	\$10.00
25-trip senior (65+yrs) / disabled / youth (6-17) passenger	\$46.00	\$46.00	\$6.00	\$6.00
Vehicle				
Motorcycle & rider	\$7.00	\$10.00	\$1.00	\$2.00
Motorcycle & senior / disabled rider	\$6.00	\$9.00	\$1.00	\$2.00
Vehicle & driver (under 20 feet including overhang)	\$12.00	\$15.00	\$2.00	\$3.00
Vehicle & senior / disabled driver (under 20 feet)	\$10.00	\$12.00	\$2.00	\$2.00
Vehicle & driver punch cards (under 20 feet including overhang) - valid for 120 days from purchase				
20-trip vehicle (under 20') & driver	\$196.00	\$196.00	\$26.00	\$26.00
20-trip vehicle (under 20') & senior / disabled driver	\$156.00	\$156.00	\$20.00	\$20.00
20-trip motorcycle & rider	\$117.00	\$117.00	\$15.00	\$15.00
20-trip motorcycle & senior / disabled rider	\$98.00	\$98.00	\$13.00	\$13.00
Vehicle convenience punch cards - valid until used				
*Non-peak 10-trip punch cards are not valid for use during the peak season				
Peak 10-trip vehicle (under 20') & driver		\$150.00		\$30.00
Peak 10-trip vehicle (under 20') & senior / disabled driver		\$120.00		\$20.00
Non-peak 10-trip vehicle (under 20') & driver*	\$120.00		\$20.00	
Non-peak 10-trip vehicle (under 20') & senior / disabled driver*	\$100.00		\$20.00	
Oversize vehicles & vehicles w/ trailers (including driver)				
Vehicle over 20 ft to less than 25 ft	\$17.00	\$21.00	\$4.00	\$5.00
Vehicle 25 ft to less than 30 ft	\$25.00	\$30.00	\$6.00	\$7.00
Vehicle 30 ft to less than 35 ft	\$33.00	\$39.00	\$8.00	\$9.00
Vehicle 35 ft to less than 40 ft	\$42.00	\$51.00	\$10.00	\$12.00
Vehicle 40 ft to less than 45 ft	\$52.00	\$64.00	\$12.00	\$15.00
Vehicle 45 ft to less than 50 ft	\$64.00	\$78.00	\$15.00	\$18.00
Vehicle 50 ft to less than 55 ft	\$77.00	\$94.00	\$18.00	\$22.00
Vehicle 55 ft to less than 60 ft	\$90.00	\$109.00	\$21.00	\$25.00
Vehicle 60 ft to less than 65 ft	\$105.00	\$129.00	\$24.00	\$30.00
Each 5 ft increment over 65 ft	\$8.00	\$8.00	\$2.00	\$2.00
Over width charge (over 8 ft, 6 in)	Double Length Charge			
Miscellaneous				
Stacked Logging Truck	\$124.00	\$124.00	\$29.00	\$29.00
Extended Run (1 run at end of day) plus fare	\$120.00	\$120.00		
Guemes Special (crew call out) plus fare	\$500.00	\$500.00		
Charter Rate (3 hr min) plus fare	\$1,200.00	\$1,200.00		
\$ per hour, each additional hour	\$400.00	\$400.00		

Skagit County Proposed Vessel Replacement Surcharge

Option C - set percentage-based surcharge

TICKET TYPE	% of Total Sales	Current Non-Peak	Proposed Non-Peak	Current Peak	Proposed Peak	Whatcom County Lummi Ferry	Pierce County Stillicum Ferry Non-Peak	Pierce County Stillicum Ferry Peak	Washington State Ferry Clinton Mukilteo	Non-Peak Percentage Increase	Non-Peak Weighted Average Increase	Peak Percentage Increase	Peak Weighted Average Increase
Vehicle (under 20') & Driver	29.38%	10.00	12.20	12.00	14.64	13.00	18.35	23.85	17.90	22%	6%	22%	6%
Vehicle (under 20') & Senior (65+)/Disabled Driver	6.93%	8.00	9.76	10.00	12.20		15.25	19.80	15.30	22%	2%	22%	2%
Adult Passenger	9.37%	3.00	3.66	4.00	4.88	7.00	5.45	5.45	5.05	22%	2%	22%	2%
Senior (65+)/Disabled/Youth (6-17) Passenger	2.79%	2.00	2.44	2.50	3.05		2.70 (S/D) & 3.25 (Y)		2.50	22%	1%	22%	1%
Motorcycle (including Rider)	0.28%	6.00	7.32	8.00	9.76	8.00	9.95	12.95	7.90	22%	0%	22%	0%
Motocycle & Senior/Disabled Rider	0.01%	5.00	6.10	7.00	8.54		8.25	10.75	5.30	22%	0%	22%	0%
20-Trip Vehicles & Driver	18.53%	170.00	195.50	170.00	195.50					15%	3%	15%	3%
10-Trip Convenience Vehicle & Driver	0.58%	100.00	122.00	120.00	146.40					22%	0%	22%	0%
20-Trip Vehicle & Senior/Disabled Driver	12.06%	136.00	156.40	136.00	156.40					15%	2%	15%	2%
10-Trip Convenience Vehicle & Senior/Disabled Driver	0.43%	80.00	97.60	100.00	122.00					22%	0%	22%	0%
20-Trip Motorcycle	0.13%	102.00	117.30	102.00	117.30					15%	0%	15%	0%
20-Trip Motorcycle & Senior/Disabled Driver	0.01%	85.00	97.75	85.00	97.75					15%	0%	15%	0%
25-Trip Adult Passenger	5.20%	67.00	77.05	67.00	77.05	88.00				15%	1%	15%	1%
25-Trip Senior/Disabled/Youth Passenger	2.77%	40.00	46.00	40.00	46.00					15%	0%	15%	0%
Vehicles over 20 feet to less than 25 feet	3.72%	13.00	16.90	16.00	20.80					30%	1%	30%	1%
Vehicles over 25 feet to less than 30 feet	1.81%	19.00	24.70	23.00	29.90					30%	1%	30%	1%
Vehicles over 30 feet to less than 35 feet	1.74%	25.00	32.50	30.00	39.00					30%	1%	30%	1%
Vehicles over 35 feet to less than 40 feet	1.65%	32.00	41.60	39.00	50.70					30%	0%	30%	0%
Vehicles over 40 feet to less than 45 feet	0.96%	40.00	52.00	49.00	63.70					30%	0%	30%	0%
Vehicles over 45 feet to less than 50 feet	0.44%	49.00	63.70	60.00	78.00					30%	0%	30%	0%
Vehicles over 50 feet to less than 55 feet	0.18%	59.00	76.70	72.00	93.60					30%	0%	30%	0%
Vehicles over 55 feet to less than 60 feet	0.26%	69.00	89.70	84.00	109.20					30%	0%	30%	0%
Vehicles over 60 feet to less than 65 feet	0.56%	81.00	105.30	99.00	128.70					30%	0%	30%	0%
Monthly Trip Charge - Over 65 feet	0.01%	6.00	7.80	6.00	7.80					30%	0%	30%	0%
Stacked Logging Truck	0.19%	95.00	123.50	95.00	123.50					30%	0%	30%	0%
Extended Run (1 run at end of day) plus fare		120.00	120.00	120.00	120.00					0%	0%	0%	0%
Guemes Special (crew call out) plus fare		500.00	500.00	500.00	500.00					0%	0%	0%	0%
Charter Rate (3 hour min) plus fare		1,200.00	1,200.00	1,200.00	1,200.00					0%	0%	0%	0%
\$ per hour, Charter Rate, plus fare		400.00	400.00	400.00	400.00					0%	0%	0%	0%
	100.00%									Average Increase	20%		20%

Option C - 2019 Projected Revenue

2019
Projected Revenue ⁽¹⁾

TICKET TYPE	% of Total Sales	Current Non-Peak	Proposed Non-Peak	Difference	Current Peak	Proposed Peak	Difference	2019 Revenue No Surcharge	2019 Revenue with Proposed Surcharge	Percent Increase
Vehicle (under 20') & Driver	29.38%	10.00	12.00	2.00	12.00	15.00	3.00	337,827	412,317.98	22%
Vehicle (under 20') & Senior (65+)/Disabled Driver	6.93%	8.00	10.00	2.00	10.00	12.00	2.00	79,662	97,944.84	23%
Adult Passenger	9.37%	3.00	4.00	1.00	4.00	5.00	1.00	107,741	139,973.93	30%
Senior (65+)/Disabled/Youth (6-17) Passenger	2.79%	2.00	2.00	-	2.50	3.00	0.50	32,081	34,711.56	8%
Motorcycle (including Rider)	0.28%	6.00	7.00	1.00	8.00	10.00	2.00	3,181	3,819.67	20%
Motocycle & Senior/Disabled Rider	0.01%	5.00	6.00	1.00	7.00	9.00	2.00	159	195.94	24%
20-Trip Vehicles & Driver	18.53%	170.00	196.00	26.00	170.00	196.00	26.00	213,068	245,654.81	15%
10-Trip Convenience Vehicle & Driver	0.58%	100.00	120.00	20.00	120.00	150.00	30.00	6,695	8,171.61	22%
20-Trip Vehicle & Senior/Disabled Driver	12.06%	136.00	156.00	20.00	136.00	156.00	20.00	138,666	159,058.14	15%
10-Trip Convenience Vehicle & Senior/Disabled Driver	0.43%	80.00	100.00	20.00	100.00	120.00	20.00	4,911	6,037.66	23%
20-Trip Motorcycle	0.13%	102.00	117.00	15.00	102.00	117.00	15.00	1,487	1,705.90	15%
20-Trip Motorcycle & Senior/Disabled Driver	0.01%	85.00	98.00	13.00	85.00	98.00	13.00	159	182.90	15%
25-Trip Adult Passenger	5.20%	67.00	77.00	10.00	67.00	77.00	10.00	59,781	68,703.05	15%
25-Trip Senior/Disabled/Youth Passenger	2.77%	40.00	46.00	6.00	40.00	46.00	6.00	31,801	36,571.70	15%
Vehicles over 20 feet to less than 25 feet	3.72%	13.00	17.00	4.00	16.00	21.00	5.00	42,829	56,091.43	31%
Vehicles over 25 feet to less than 30 feet	1.81%	19.00	25.00	6.00	23.00	30.00	7.00	20,832	27,313.32	31%
Vehicles over 30 feet to less than 35 feet	1.74%	25.00	33.00	8.00	30.00	39.00	9.00	19,953	26,174.23	31%
Vehicles over 35 feet to less than 40 feet	1.65%	32.00	42.00	10.00	39.00	51.00	12.00	18,998	24,896.91	31%
Vehicles over 40 feet to less than 45 feet	0.96%	40.00	52.00	12.00	49.00	64.00	15.00	10,987	14,310.13	30%
Vehicles over 45 feet to less than 50 feet	0.44%	49.00	64.00	15.00	60.00	78.00	18.00	5,110	6,661.61	30%
Vehicles over 50 feet to less than 55 feet	0.18%	59.00	77.00	18.00	72.00	94.00	22.00	2,087	2,723.77	31%
Vehicles over 55 feet to less than 60 feet	0.26%	69.00	90.00	21.00	84.00	109.00	25.00	2,957	3,848.66	30%
Vehicles over 60 feet to less than 65 feet	0.56%	81.00	105.00	24.00	99.00	129.00	30.00	6,485	8,424.82	30%
Monthly Trip Charge - Over 65 feet	0.01%	6.00	8.00	2.00	6.00	8.00	2.00	127	169.83	33%
Stacked Logging Truck	0.19%	95.00	124.00	29.00	95.00	124.00	29.00	2,240	2,923.19	31%
	100.00%						Total	1,149,823	1,388,588	21%

(1) Projections assume 41% Peak and 59% Non-Peak Trips

**2019
Projected
Surcharge
Revenue 238,764**