



SKAGIT COUNTY
PUBLIC WORKS DEPARTMENT
Ferry Operations Division

2012 Guemes Island Ferry Fare Revenue Target Report



**Guemes Island Ferry
2012 Ferry Fare Revenue Target Report**

The following report is prepared for submittal to the Skagit County Board of Commissioners pursuant to Skagit County Resolution R20100050, amended by Resolution R20110382, which establishes the Guemes Island Ferry Ticket Fare Methodology. This report is the third such evaluation conducted since the enabling Resolution, R20100050, was adopted on February 16th, 2010.

Beginning January 1, 2010, counties that operate ferries will be required to submit annual reports to the Washington State Department of Transportation (WSDOT) on a calendar-year basis instead of the State fiscal year ending June 30th, 2010. The Skagit County Public Works Department has reviewed the impact of this change in the WSDOT reporting timeline and has implemented Resolution R20100050, amended by Resolution R20110382.

The Ferry Fare Revenue Target Methodology, provided for in Attachment “B” of Resolution R20100050, amended by Resolution R20110382, is to utilize data from January 1st to December 31st of each evaluation period. The Ferry Fare Revenue Target is to be calculated as follows:

“The five (5) calendar year average of ferry operating and maintenance costs as computed in the prior annual deficit reimbursement reports submitted to the State. For purposes of this resolution, capital expenditures are not included in the ferry operating and maintenance costs and shall be defined as all capital expenditures defined in WAC 136-400-030 and other capital costs including financing and depreciation expenses applied to the replacement, expansion, or creation of ferry system physical elements, less the five (5) year average of the State Motor Vehicle Fuel Tax received by the County for operation and maintenance of the ferry system, less the five (5) year average of the State Ferry Deficit Reimbursement received by the County, the total of the above multiplied by 65%.”

TABLE 1 - REVENUE TARGET CALCULATION						
FARE REVENUE TARGET METHODOLOGY: R20100050						
Fiscal Year	2007	2008	2009	2010	2011	5 Year Ave
Operation & Maintenance Expenditure	\$1,770,599	\$2,105,750	\$1,699,309	\$1,606,433	\$1,378,232	\$1,712,065
Attributable State Motor Vehicle Fuel Tax	(\$131,625)	(\$132,236)	(\$125,527)	(\$120,161)	(\$119,969)	(\$125,904)
WSDOT Ferry Deficit Reimbursement Payment	(\$150,419)	(\$211,328)	(\$74,164)	(\$109,856)	(\$98,490)	(\$128,851)
Subtotal	\$1,488,555	\$1,762,186	\$1,499,618	\$1,376,416	\$1,159,733	\$1,457,310
Fare Recovery Requirement						65%
Ferry Fare Revenue Target						\$947,251

Table 1 states the ferry fare revenue target utilizing figures from 2007 to 2011.

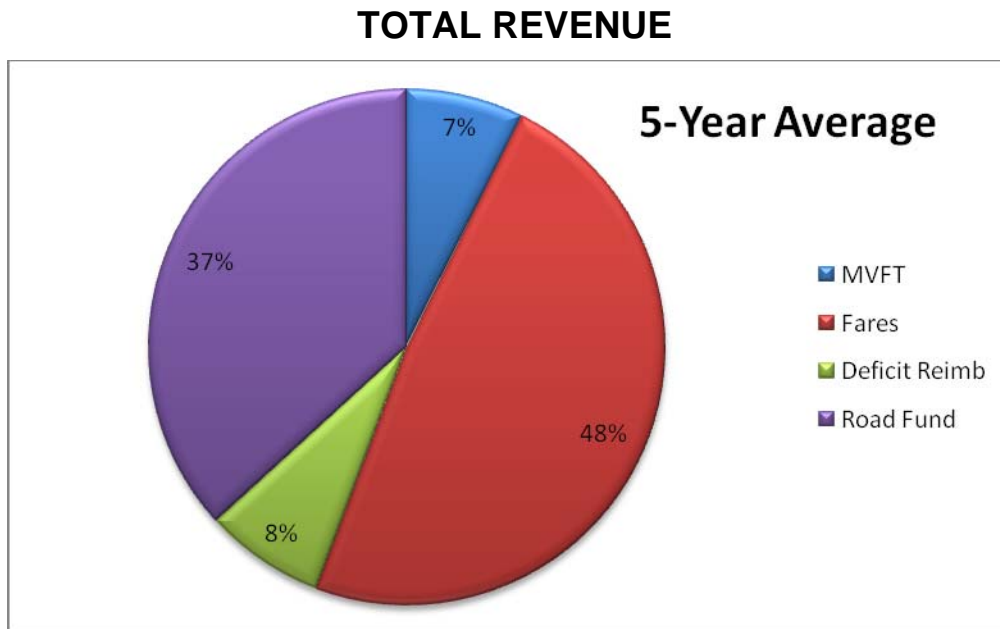
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The operation and maintenance expenditures shown in Table 1 are significantly less in 2011 than in years prior due to the Ferry Dock Rehabilitation Project, during which time the ferry was shut down and the ferry staff labor was charged to the project. Additionally, the ferry was not hauled out in 2011 resulting in a cost savings of approximately \$200,000.

Table 2 contains total revenue for the years 2007 through 2011 from the attributable state motor vehicle fuel tax, ferry fares, the WSDOT ferry deficit reimbursement and the road fund.

TABLE 2 - TOTAL REVENUE 2007 - 2011						
	2007	2008	2009	2010	2011	5-Year Average
MVFT	\$ 131,625	\$ 132,236	\$ 125,527	\$ 120,161	\$ 119,969	\$ 125,904
Fares	\$ 781,028	\$ 827,225	\$ 888,286	\$ 853,219	\$ 791,897	\$ 828,331
Deficit Reimbursement	\$ 150,419	\$ 211,328	\$ 74,164	\$ 109,856	\$ 98,490	\$ 128,851
Road Fund	\$ 707,527	\$ 934,961	\$ 611,332	\$ 523,197	\$ 367,876	\$ 628,979
Total	\$ 1,770,599	\$ 2,105,750	\$ 1,699,309	\$ 1,606,433	\$ 1,378,232	\$1,712,065

As shown in the following chart, over a 5-year average fare box revenue has contributed to 48% of total revenue, while the road fund contributed to 37% of total revenue. The attributable state motor vehicle fuel tax and the state deficit reimbursement have contributed to the total revenue at 7% and 8% respectively.



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Summarized in Table 3 is the fare box revenue for the years 2007 to 2012.

TABLE 3 - FARE BOX REVENUE 2007-2012	
2007	\$ 781,028
2008	\$ 827,225
2009	\$ 888,286
2010	\$ 853,219
2011	\$ 791,897
2012 Budgeted	\$ 971,000

Actual figures for fare box revenue are utilized for the years 2007 to 2011. Budgeted fare box revenue is utilized for 2012 and takes into consideration the fare increase that took effect June 1, 2011. As shown, the fare box revenue for 2011 is approximately \$61,000 less than the fare box revenue for 2010 due to the Ferry Dock Rehabilitation Project, during which time fares were not collected for the temporary passenger-only service.

Table 4 shows the projected ferry fare revenue target, the 2012 budgeted fare box revenue and the shortfall/surplus projections for 2012.

TABLE 4 - 2012 PROJECTIONS	
	2012 Projected
Ferry Fare Revenue Target	\$ 947,251
2012 Budgeted Fare Box Revenue	\$ 971,000
Projected (Shortfall) / Surplus	\$ 23,749

The projected fare box revenue indicates a projected surplus of approximately \$23,749 from the 2012 revenue target of \$947,251. This estimated surplus is likely due in large part to a fare increase that took effect June 1, 2011. This surplus is not guaranteed as budgeted fare box revenue projections assume similar ridership patterns continuing from 2010 through 2012. Ridership patterns have shown the tendency to change somewhat after a fare increase due to more people utilizing the ferry differently and/or more efficiently.

When the fare increase took effect on June 1, 2011 there were 10-trip punch cards that stayed in circulation at the prior discounted rate until the end of 2011. Beginning January 1, 2012 all tickets were sold according to the current fare schedule as shown on the next page. Subsequently, the effect of the fare increase on ridership patterns and the fare box revenue will be clearer at the end of 2012.

The following pages of this report contain the current ferry fare schedule, 2011 revenue totals by ticket type, a summary of the report and Public Works recommendations for the ferry fare schedule.

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The following ferry fare schedule, adopted March 22, 2011, per Resolution R20110099, has been in effect since June 1, 2011.

GUEMES ISLAND FERRY FARES		
Effective June 1, 2011		
FARES	NON-PEAK	PEAK
PASSENGER	9/10 thru 5/19	5/20 thru 9/09
Adult Passenger	\$2.50	\$3.50
Senior / Disabled / Youth Passenger	\$1.50	\$2.00
Age 5 & Under	Free	Free
Adult & Bicycle	\$3.50	\$4.50
Senior / Disabled / Youth & Bicycle	\$2.50	\$3.00
PASSENGER PUNCH CARD (Valid for 1 year from Purchase Date)		
25 Trip Adult Passenger	\$53.00	
25 Trip Senior / Disabled / Youth Passenger	\$32.00	
VEHICLE		
Motorcycle (Including Rider)	\$5.00	\$7.00
Motorcycle w/ Senior / Disabled Rider	\$4.00	\$6.00
Vehicle & Driver (Under 20 feet including overhang)	\$8.00	\$10.00
Vehicle & Senior / Disabled Driver (Under 20 feet)	\$7.00	\$9.00
VEHICLE PUNCH CARD (Valid for 90 Days from Purchase Date)		
20 Trip Vehicle (under 20') & Driver	\$136.00	
20 Trip Vehicle (under 20') & Senior / Disabled Driver	\$119.00	
20 Trip Motorcycle & Rider	\$85.00	
20 Trip Motorcycle & Senior / Disabled Rider	\$68.00	
OVERSIZE VEHICLES & VEHICLES W/ TRAILERS (INCLUDING DRIVER)		
Vehicle over 20 ft to less than 25 ft	\$11.00	\$14.00
Vehicle over 25 ft to less than 30 ft	\$16.00	\$20.00
Vehicle over 30 ft to less than 35 ft	\$21.00	\$26.00
Vehicle over 35 ft to less than 40 ft	\$27.00	\$34.00
Vehicle over 40 ft to less than 45 ft	\$34.00	\$43.00
Vehicle over 45 ft to less than 50 ft	\$42.00	\$53.00
Vehicle over 50 ft to less than 55 ft	\$51.00	\$64.00
Vehicle over 55 ft to less than 60 ft	\$60.00	\$75.00
Vehicle over 60 ft to less than 65 ft	\$71.00	\$89.00
Each 5 ft increment over 65 ft	\$5.00	\$5.00
Over width charge (over 8 ft, 6 in)	Double Length Charge	
MISCELLANEOUS		
Extended Run (1 run at end of day) plus fare	\$100.00	
Guemes Special (crew call out) plus fare	\$450.00	
Charter Rate (3 hr min) plus fare	\$1,000.00	
\$ per hour, each additional hour	\$325.00	

**Guemes Island Ferry
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2011 FERRY FARE REVENUE (By Ticket Type)

TICKET TYPE	TOTAL	% OF TOTAL
VEHICLE & DRIVER	\$233,631.00	29.50%
VEHICLE & SENIOR/DISABLED DRIVER	\$39,983.00	5.05%
ADULT PASSENGER	\$78,466.00	9.91%
SENIOR/DISABLED/YOUTH PASSENGER	\$23,829.50	3.01%
ADULT & BICYCLE	\$6,115.00	0.77%
SENIOR/DISABLED/YOUTH & BICYCLE	\$992.50	0.13%
MOTORCYCLE & RIDER	\$1,895.00	0.24%
MOTORCYCLE & SENIOR/DISABLED RIDER	\$132.50	0.02%
MISC	\$2,430.00	0.31%
OVERAGE	\$186.00	0.02%
MONTHLY TRIP CHARGE	\$819.50	0.10%
23 TRIP VEHICLE & DRIVER	\$2,967.00	0.37%
10 TRIP VEHICLE & DRIVER	\$64,827.00	8.19%
20 TRIP VEHICLE & DRIVER	\$83,096.00	10.49%
10 TRIP VEHICLE & SENIOR/DISABLED DRIVER	\$42,876.00	5.41%
20 TRIP VEHICLE & SENIOR/DISABLED DRIVER	\$51,884.00	6.55%
23 TRIP ADULT PASSENGER	\$220.00	0.03%
25 TRIP ADULT PASSENGER	\$49,276.00	6.22%
25 TRIP SENIOR/DISABLED/YOUTH PASSENGER	\$17,790.00	2.25%
10 TRIP MOTORCYCLE & RIDER	\$396.00	0.05%
20 TRIP MOTORCYCLE & RIDER	\$510.00	0.06%
10 TRIP MOTORCYCLE & SENIOR/DISABLED RIDER	\$162.00	0.02%
20 TRIP MOTORCYCLE & SENIOR/DISABLED RIDER	\$136.00	0.02%
23 TRIP MOTORCYCLE & RIDER	\$0.00	0.00%
VEHICLE < 25 & DRIVER	\$28,604.00	3.61%
VEHICLE < 30 & DRIVER	\$15,794.00	1.99%
VEHICLE < 35 & DRIVER	\$12,529.00	1.58%
VEHICLE < 40 & DRIVER	\$14,838.00	1.87%
VEHICLE < 45 & DRIVER	\$7,965.00	1.01%
VEHICLE < 50 & DRIVER	\$3,957.00	0.50%
VEHICLE < 55 & DRIVER	\$1,260.00	0.16%
VEHICLE < 60 & DRIVER	\$1,974.00	0.25%
VEHICLE < 65 & DRIVER	\$2,265.00	0.29%
TRCH MONTHLY TRIP CHARGE	\$89.40	0.01%
TOTAL	\$791,897.40	100.00%
VEHICLES	\$611,681.50	
PASSENGERS	\$180,215.90	
TOTAL REVENUE	\$791,897.40	

Guemes Island Ferry 2012 Ferry Fare Revenue Target Report

Summary:

The year 2011 was not a typical year for ferry ridership or revenue because the Ferry Dock Rehabilitation Project shut down the ferry docks from March 28 to May 21, 2011. During this time, the ferry staff was working on the temporary passenger-only service operating between Cap Sante Boat Haven in Anacortes and Guemes Island; therefore, the crew's wages, totaling approximately \$95,723, were charged to the project. Additionally, the ferry was not hauled out in 2011 due to a haul-out done in late 2010. This resulted in a savings of approximately \$200,000 in 2011 maintenance costs. For the reasons previously stated, the 2011 ferry operation and maintenance expenditures were down roughly \$300,000 from 2010 expenditures.

The 2011 Ferry Fare Revenue Target Report set a ferry fare revenue target of approximately \$954,929 based on the methodology utilized per Resolution R20100050, amended by Resolution R20110382. At the time of the report (September, 2011) the last year used in calculating the revenue target was 2010 due to the fact that 2010 was the last year for which Skagit County had a full set of revenue data. In order to alleviate the challenges of using projections in the Ferry Fare Revenue Target Report, the Board of Skagit County Commissioners adopted Resolution R20110382 amending Resolution R20100050 as it pertains to the reporting requirements for this report. This report will now be presented to the Board of Skagit County Commissioners prior to April 30 of each year. This allows Public Works to use a full year's worth of data from the previous year to compile the report. The 2012 Ferry Fare Revenue Target is calculated using data from the years 2007 to 2011, with actual year-end figures being used for all five years. As shown on page one of this report, the 2012 Ferry Fare Revenue Target Report indicates a revenue target of approximately \$947,251.

Fare box revenue for 2011 totaled \$791,897; the 2011 Ferry Fare Revenue Target Report projected 2011 revenue to be at approximately \$790,000. This figure is significantly less than years prior; however, this was anticipated due to the Ferry Dock Rehabilitation Project. Between March 28 and May 21, 2011 Skagit County did not collect any fare box revenue. Subsequently, fare box revenue did not meet the revenue target set forth in the 2011 Ferry Fare Revenue Target Report.

It is anticipated that 2012 will be a fairly normal year for ferry operations. Fare box revenue for 2012 is budgeted at approximately \$971,000. A fare increase took effect June 1, 2011; therefore, it is anticipated that fare box revenue will meet the revenue target of \$947,251 set forth in the 2012 Ferry Fare Revenue Target Report.

Recommendations:

Due to the overwhelming amount of public comment received, Public Works is recommending implementing a 10-trip vehicle and driver punch card. The new 10-trip vehicle and driver punch card will be sold at face value during the peak season and non-peak season respectively and will not offer any discounts. The purpose of the 10-trip punch card will be for the convenience to the rider and the ferry staff. Only 10-trip punch cards purchased at the peak season rate will be valid during the peak season. There will be 10-trip punch cards for the vehicle & driver category as well as the vehicle and senior/disabled driver category. The 10-trip punch cards would be valid for a period of one year from the purchase date. Public Works recommends that these punch cards be available for sale beginning May 10, 2012.

Public Works recommends that modifications be made to the sailing schedule; specifically, that non-peak and peak sailing schedules be established. Ridership demand has proven the need for the ferry to operate until 10:00 p.m. on Sunday evenings during the peak season.

Skagit County Public Works Department

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The cost associated with expanding the Sunday hours of operation during the current peak season (May 20 through September 10) is approximately \$8,700. In an effort to off-set the cost associated with additional runs on Sunday evenings during the peak season, Public Works would like to recommend expanding the dates the peak season is in effect. Currently, the peak season dates are May 20 to September 10. Over the course of a two-year period, 2012 and 2013, Public Works recommends expanding the peak season dates to May 1 through September 30. The purpose of a two-phase implementation is to minimize the impact on the ridership and the staff. Implementation in two phases is also recommended due to time sensitivity for advance notice of the change.

Phase one would be implemented in 2012; whereby the latter portion of the peak season is extended so that the peak season rates and schedule are in effect from May 20 through September 30. The 2012 phase one implementation adds an additional 1.75 hours of operation to each Sunday evening (May 20 through September 30) increasing the total operation and maintenance cost by approximately \$10,230. Additional revenues associated with the 2012 phase one implementation are projected to be approximately \$9,472.

The 2013 phase two implementation (expanding the peak season to May 1 through September 30) would add an additional operation and maintenance cost of approximately \$1,530. Over a two-year period, the peak season expansion cost would be roughly \$11,760. Additional revenues over the same time period would be approximately \$17,931. Pending an evaluation, phase two could be implemented in 2013; at this time, Public Works is recommending only the implementation of phase one.

The data used to calculate the cost of additional runs on Sundays incorporates data from 2010, 2011, and 2012. This table is included in this report as Appendix A, Fixed/Variable Cost per Run/Hour. Figures that represent projected additional peak season revenue are based on ticket sales and revenue data from 2010 and 2011 for the months of May and September. The table used for calculating the additional revenue is included as Appendix B, Peak Season Revenue Projections.

Phase one implementation of the expanded peak season shall have no effect on the number of hours budgeted for the mid-watch. The 2012 budget allocates 1,020 hours for the mid-watch, or terminal attendant. It is anticipated that Public Works will work within these parameters to provide for necessary staffing during the 2012 peak season. Mid-watch hours may need to be adjusted in 2013; a study of the mid-watch hours will be conducted as a part of the phase two implementation evaluation.

Public Works will continue to present this report to the Board of Skagit County Commissioners prior to April 30 of each year, or until such time a new date is set by the Board. The new reporting requirements set forth in Resolution R20110382, amending Resolution R20100050, allow Public Works to present an accurate picture of the previous five years utilized in calculating the revenue target.

Fare box revenue for 2012 is anticipated to meet or exceed the revenue target set forth in the 2012 Ferry Fare Revenue Target Report; therefore, Public Works is not recommending a general fare increase for 2012.

APPENDIX A

FIXED/VARIABLE COST PER RUN/HOUR

APPENDIX A

FIXED / VARIABLE COST PER RUN/PER HOUR

Month	2010		2011		2012		Total	
	# of Runs	Hours	# of Runs	Hours	# of Runs	Hours	# of Runs	Hours
January	690	479.50	684	490.75	692	488.50	2,066	1,458.75
February	626	444.00	629	444.00	651	459.50	1,906	1,347.50
March	693	490.50	625	490.50	698	495.00	2,016	1,476.00
April	691	477.25	-	-	669	473.00	1,360	950.25
May	693	490.75	235	173.25	697	490.50	1,625	1,154.50
June	693	475.00	695	475.00	675	479.50	2,063	1,429.50
July	741	495.00	740	493.00	692	488.50	2,173	1,476.50
August	729	488.50	744	490.50	700	492.75	2,173	1,471.75
September	700	475.00	704	477.25	667	475.25	2,071	1,427.50
October	699	493.00	704	490.75	697	490.50	2,100	1,474.25
November	665	475.00	681	475.00	677	477.25	2,023	1,427.25
December	701	492.75	710	495.00	690	490.75	2,101	1,478.50
Total	8,321	5,776.25	7,151	4,995.00	8,205	5,801.00	23,677	16,572
O&M Costs	\$ 1,606,433.00	\$ 1,606,433.00	\$ 1,354,375.00	\$ 1,354,375.00	\$ 1,865,317.00	\$ 1,865,317.00	\$ 4,826,125.00	\$ 4,826,125.00
Cost per	\$ 193.06	\$ 278.11	\$ 189.40	\$ 271.15	\$ 227.34	\$ 321.55	\$ 203.83	\$ 291.22
Fixed Costs	\$ 1,176,519.85	\$ 1,176,519.85	\$ 1,089,219.90	\$ 1,089,219.90	\$ 1,232,317.00	\$ 1,232,317.00	\$ 3,498,056.75	\$ 3,498,056.75
Fixed Cost per	\$ 141.39	\$ 203.68	\$ 152.32	\$ 218.06	\$ 150.19	\$ 212.43	\$ 147.74	\$ 211.08
Variable Costs	\$ 430,080.87	\$ 430,080.87	\$ 265,154.98	\$ 265,154.98	\$ 633,000.00	\$ 633,000.00	\$ 1,328,235.85	\$ 1,328,235.85
Variable Cost per	\$ 51.69	\$ 74.46	\$ 37.08	\$ 53.08	\$ 77.15	\$ 109.12	\$ 56.10	\$ 80.15

APPENDIX B

PEAK SEASON REVENUE PROJECTIONS

APPENDIX B

PEAK SEASON REVENUE PROJECTIONS

Category	2010			2011			2-Year Ave	Cost Per	Additional Revenue
	May 1-20	Sept 11-30	Total	May 1-20 *	Sept 11-30	Total			
Adult/Bike	103	91	194	103	108	211	203	\$ 1.00	\$ 202.50
Adult Passenger	1899	1801	3700	1899	1863	3762	3731	\$ 1.00	\$ 3,731.00
Car & Driver	1920	1808	3728	1920	1745	3665	3697	\$ 2.00	\$ 7,393.00
Motorcycle	38	45	83	38	56	94	89	\$ 2.00	\$ 177.00
S/D Car & Driver	409	350	759	409	383	792	776	\$ 2.00	\$ 1,551.00
S/D/Y Passenger	861	769	1630	861	798	1659	1645	\$ 0.50	\$ 822.25
S/D Motorcycle	5	0	5	5	8	13	9	\$ 2.00	\$ 18.00
S/D/Y Bike	15	25	40	15	20	35	38	\$ 0.50	\$ 18.75
Trucks <25	155	222	377	155	194	349	363	\$ 3.00	\$ 1,089.00
Trucks <30	60	203	263	60	64	124	194	\$ 4.00	\$ 774.00
Trucks <35	25	70	95	25	47	72	84	\$ 5.00	\$ 417.50
Trucks <40	36	50	86	36	37	73	80	\$ 7.00	\$ 556.50
Trucks <45	10	19	29	10	14	24	27	\$ 9.00	\$ 238.50
Trucks <50	4	3	7	4	5	9	8	\$ 11.00	\$ 88.00
Trucks <55	2	3	5	2	0	2	4	\$ 13.00	\$ 45.50
Trucks <60	1	5	6	1	60	61	34	\$ 15.00	\$ 502.50
Trucks <65	1	29	30	1	3	4	17	\$ 18.00	\$ 306.00
Total	5,544	5,493	11,037	5,544	5,405	10,949	10,993		\$ 17,931.00

* The month of May for the year 2011 assumes the same figures as the month of May for 2010 due to the Ferry Dock Rehabilitation Project in 2011 which had a significant impact on May tickets sales and revenues.

APPENDIX C

COUNTY FERRY SYSTEM OPERATION REPORT

APPENDIX C

COUNTY FERRY SYSTEM OPERATIONS REPORT

Pertaining to Calendar Year

2011

Required Submittal Date: April 1, 2012

County: Skagit

Expenditures	
(*)(1) Operation and Maintenance	\$1,378,232
Capital	\$2,297,848
Other Work and Repairs considered Capital	
Interest	
Depreciation	\$42,528
Total Expenditures	\$3,718,608

Revenues	
(*)(2) Ferry Toll Receipts (344.91)	\$789,459
Ferry Deficit Reimbursement (334.03 or 336.00)	\$98,490
Other Revenues	
Total Revenues	\$887,949

(*) WSDOT / Ferry Deficit Reimbursement - Net Amount Claimed	
(1) O&M (+)	\$1,378,232
(2) Tolls (-)	\$789,459
(3) MVFT (-)	\$119,969
Net Claimed	\$468,803

MVFT General Distribution	(**) CRAB Calculated MVFT Distribution Factor	2.1994
	Total MVFT - County Roads (336.00.89)	\$3,061,031
MVFT Attributable to the Ferry System	(**) CRAB Calculated MVFT Distribution Factor w/o Ferry System	2.1132
	(*)(3) Calculated MVFT Attributable to the Ferry System	\$119,969

(*) Utilized by WSDOT to calculate the Pierce, Skagit, and Whatcom County Deficit Reimbursement payments for: 2012

(**) CRAB provided data

Ferry System - Current and Replacement Values						
VESSLS	Year Built	Current Value	Replacement Value	Year Replacement Value Established	IPD Adjusted Replacement Value for Report Year	
M/V Boat A	1979	\$1,957,742	\$12,250	2008	\$12,544	
FACILITIES						
Mainland Dock	1979	\$2,697,000	\$7,515,404	2008	\$7,695,774	
Mainland Waiting Facilities	1979	\$58,000	\$645,339	2008	\$660,827	
Mainland Parking Facilities	1979	\$99,467	\$1,617,667	2008	\$1,656,491	
Island Landing	1997	\$1,874,000	\$5,782,064	2008	\$5,920,834	
Island Waiting Facilities	1997	\$1,000	\$10,603	2008	\$10,857	
Island Parking Facilities	1997	\$150,110	\$564,275	2008	\$577,818	
Ferry System Total Current Value					\$6,837,319	
Ferry System Total Replacement Value					29,066,600 \$26,535,144	

I hereby certify that the above County Ferry Operations Report is true and accurate and that I have reviewed and approved the report for submission to the County Road Administration Board (CRAB) and the Washington State Department of Transportation - Highways & Local Programs (WSDOT). I hereby acknowledge and accept the Motor Vehicle Fuel Tax (MVFT) Distribution Factors determined by CRAB to calculate the MVFT attributable to the ferry system, and the application of the Implicit Price Deflator for Washington to determine the adjusted system replacement values for the report year.

Consistent with the terms of Interagency Agreement GCA6429, I certify that the receipts and costs shown in this voucher are true and correct; that the ferry tolls are at least equal to the tolls in place on January 1, 1990; that the net amount claimed is due and payable from the County share of the gas tax under the terms of interagency Agreement No. GCA6429 and applicable laws rules and regulations, and that I am authorized to sign for the claimant.

Signed: *Pala Zullo* Date: 3.14.12
County Engineer

Signed: *Henry Harris* Date: 3-14-12
County's Interagency Agreement (GCA6429) Program Manager

APPENDIX D

2011 SKAGIT FERRY FINANCIAL DATA

APPENDIX D

SKAGIT COUNTY PUBLIC WORKS FERRY DEFICIT FISCAL YEAR ENDED DECEMBER 31, 2011

TWELVE MOS
ENDED
12/31/2011

FE8-10 - FERRY (This includes comp time accruals and haul-out)

1100	SALARIES AND WAGES	344,118.51
1190	LEAVE SALARIES	62,547.94
1300	OVERTIME WAGES	25,899.86
1500	PREMIUM PAY (SHIFT)	5,506.00
2000	PERSONNEL BENEFITS	187,764.35
2820	CLOTHING ALLOWANCE	1,020.00
2900	UNEMPLOYMENT	
3105	UNIFORMS & CLOTHING	799.69
3114	LUBRICANTS	
3116	REPAIR PARTS	6,447.75
3120	OPERATING SUPPLIES	65,747.73
3200	DIESEL FUEL	155,098.81
3510	SMALL TOOLS	3,908.18
4110	PROFESSIONAL SERVICES	190.25
4230	COMMUNICATIONS	7,908.76
4310	TRAVEL	243.83
4410	ADVERTISING	4,575.20
4510	RENTALS	16,414.14
4700	UTILITIES	23,585.69
4810	REPAIRS & MTCE	78,686.32
4910	MISCELLANEOUS	17,190.61
4930	CONTRACTED SERVICES	
5300	EXTERNAL TAXES	24,224.58
9310	<IF> MATERIALS	
9510	<IF> EQUIPMENT RENTALS	4,002.00
9810	<IF> SHOP LABOR	404.00
	** ELEMENT TOTAL **	1,036,284.20

FE8-20-1 - ANACORTES DOCK

1100	SALARIES AND WAGES	3,457.66
1300	OVERTIME WAGES	1,254.59
2000	PERSONNEL BENEFITS	2,356.20
3116	REPAIR PARTS	2,443.08
3120	OPERATING SUPPLIES	12,266.62
3200	FUEL	

APPENDIX D

3510	SMALL TOOLS	
4110	PROFESSIONAL	
4230	COMMUNICATIONS	
4410	ADVERTISING	
4510	RENTALS	286.73
4700	UTILITIES	605.24
4810	OUTSIDE REPAIRS	15,334.65
4910	MISCELLANEOUS	
9310	<IF> MATERIALS	
9510	<IF> EQUIPMENT RENTALS	1,220.00
9810	<IF> MECH SHOP MAINTENANCE	5,816.00
	** ELEMENT TOTAL **	45,040.77

FE8-20-2 - GUEMES DOCK

1100	SALARIES AND WAGES	2,805.01
1300	OVERTIME WAGES	
2000	PERSONNEL BENEFITS	1,393.16
3116	REPAIR PARTS	5,613.02
3120	OPERATING SUPPLIES	2,347.79
3510	SMALL TOOLS	
4110	PROFESSIONAL SERVICES	
4510	EQUIPMENT RENTAL	292.14
4700	UTILITIES	
4810	REPAIR & MAINTENANCE	
4910	MISCELLANEOUS	
5100	<IG> PROFESSIONAL SERVICES	
9310	<IF> PARTS & MATERIALS	
9510	<IF> EQUIPMENT RENTALS	1,135.00
9810	<IF> MECH SHOP MAINTENANCE	2,754.00
	** ELEMENT TOTAL **	16,340.12

FE8-40-1 - FERRY MAINTENANCE

1100	SALARIES AND WAGES	43,027.90
1190	LEAVE SALARIES	18,094.65
1300	OVERTIME WAGES	2,573.46
2000	PERSONNEL BENEFITS	22,800.76
3116	REPAIR PARTS	
3120	SUPPLIES	
3510	SMALL TOOLS & MINOR EQ	
4810	OUTSIDE REPAIRS	
9310	<IF> PARTS & MATERIAL	
9510	<IF> EQUIPMENT RENTAL	
9810	<IF> SHOP LABOR	
	** ELEMENT TOTAL **	86,496.77

APPENDIX D

FE8-90 - FERRY ADMINISTRATION

1100	SALARIES AND WAGES	55,850.06
1190	LEAVE SALARIES	9,595.20
1300	OVERTIME WAGES	
2000	PERSONNEL BENEFITS	27,925.50
3120	SUPPLIES	142.44
3510	SMALL TOOLS AND EQUIPMENT	
4110	PROFESSIONAL SERVICES	1,241.00
4230	COMMUNICATIONS	
4361	MEAL/REFRESHMENTS	
4410	ADVERTISING	
4510	RENTALS	
4910	MISCELLANEOUS	
9110	<IF> PROFESSIONAL SERVICES	29,874.29
9510	<IF> EQUIP RENTALS	
9800	<IF> MECH SHOP MAINTENANCE	
	** ELEMENT TOTAL **	124,628.49

FE8-40-2 - FERRY MAINTENANCE OPS

1100	SALARIES AND WAGES	124.88
1300	OVERTIME WAGES	
2000	PERSONNEL BENEFITS	62.45
3116	REPAIR PARTS	
3120	OPERATING SUPPLIES	
4310	TRAVEL	
4510	RENTALS	
4810	OUTSIDE REPAIRS	
9310	<IF> PARTS & MATERIALS	
9510	<IF> EQUIP RENTALS	175.00
9810	<IF> MECH SHOP MAINTENANCE	1,360.00
	** ELEMENT TOTAL **	1,722.33
	** GRAND TOTALS **	1,310,512.68

FERRY EXPENSE SUMMARY

FE8-10 Ops	1,036,284.20	
FE8-40-1 Mtce	86,496.77	
FE8-90-1 Admin	124,628.49	
FE8-40-2 Mtce/Ops Crew	1,722.33	
SUBTOTAL		\$1,249,131.79
FE8-20-1 Anac Dock	45,040.77	
FE8-20-2 Guemes Dock	16,340.12	
SUBTOTAL		\$61,380.89

APPENDIX D

SUBTOTAL	\$1,310,512.68
INSURANCE MARINE	\$67,718.97
TOTAL	\$1,378,231.65

	FERRY	DOCK	
SALARIES	567,338.46	7,517.26	
FRINGE	239,573.06	3,749.36	
DIESEL	155,098.81		
MECHANICAL	91,075.07	18,981.10	
INSURANCE	\$67,718.97		
MISC	196,046.39	31,133.17	
TOTAL	\$1,316,850.76	\$61,380.89	\$1,378,231.65

REVENUE	CHECK	0
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	1/11-12/11
MV FUEL TAX	\$3,061,031.22
FERRY RECEIPTS	\$789,458.82
TOTAL	\$3,850,490.04