Washington State Department of Commerce

Skagit Envision
Citizen Committee
Long –Term Economic Development

Sally Harris January 6, 2011



Commerce Mission: Grow and improve jobs

Key metrics: 1. Overall job growth and for high, medium and low wage jobs; 2. Income per job, hourly; 3. Growth in income per job vs. other states

Global Priorities

Competitiveness

Education/
Workforce Training

Efficient & Effective Regulation

Infrastructure Investment

Specific Priorities

Community Capacity

Rural Focus

Sector Focus

Small Business

Commerce Strategic Plan available at www.commerce.wa.gov



Short-Term Job Creation Highlights of 2010 Session

- 1. "Jobs Act" investment in energy efficiency in public schools & higher ed facilities
 - \$100M in capital budget; \$500M as ballot initiative
 - Goal: 3x leverage of non-state funds
 - Estimated to create 36,000 jobs over five years
- 2. Transportation Budget: 1,535 projects statewide that will support an estimated 24,000 jobs at peak of construction cycle
- 3. Washington Works Housing Program: 1,100 jobs over four years
- 4. Opportunity Express: Worker retraining for high demand fields
- Tax incentives to hire in rural & distressed counties: HB 3014 establishes sales and use tax deferral/waiver program for manufacturing and R&D in distressed counties. Estimated 270 jobs
- 6 Local Revitalization Fund (LRF): Funding increased. Estimated 700 jobs
- Tax incentives created/extended: Data center, aluminum smelting and airline repair. Estimated >3,500 jobs



Medium-Term Job Creation Key Commerce Activities

- Defining the Department of Commerce: Aligning behind a new mission to grow and improve jobs
- 2. Washington State Export Initiative: Increase number of companies exporting by 30% in next five years
- 3. Aerospace Council: Driving activity and policy recommendations to ensure Washington remains the best place in the world for aerospace
- Clean Energy Leadership Council: Advising the state on how to use the clean energy transition to drive economic growth
- 5. State Energy Strategy: Updating our state's 17 year old view



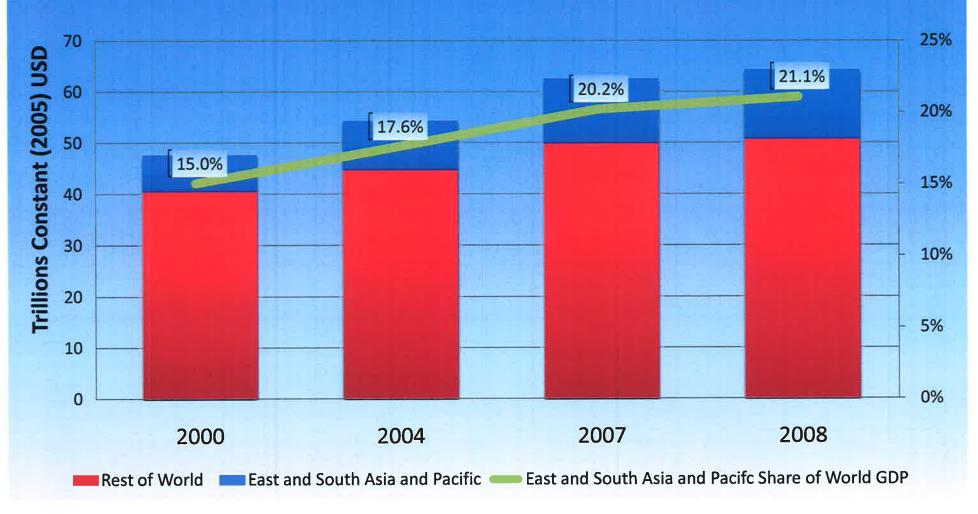
Long-term Economy-wide Trends

- Rise of Asia
- Clean energy transition
- Prevalence of software



Combined GDP: East Asia, South Asia, Pacific Regions

Adjusted for Purchased Power Parity (PPP)



Data source: World Bank



The Economist on Asia-Pacific

- Since 1995, Asia's economy (real GDP) has grown more than twice as fast as that of America or Western Europe
- Adjusting for currency differences, three of the world's four biggest economies (China, Japan and India) are in Asia
- Asian stock markets now account for **34%** of global market capitalization, ahead of the US (33%) and Europe (27%)
- Asia was the world's biggest market for automobiles (35%) and mobile phones (43%) last year
- Asia has accounted for 2/3 of world increase in energy demand since 2000
- In 2009, 40% of global capital investment took place in Asia, more than in the US and Europe combined
- 8 of the top 10 IPOs in 2009 were Asian firms more than twice as much IPO capital was raised in China/Hong Kong last year as in the US
- Asia accounted for over half of world output in 18 of the last 20 centuries.



Long-term Economy-wide Trends

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Clean Energy Leadership Council (CELC)

Created in April 2009 by Senate Bill 5921 with a mission...

"...to create a clean energy leadership initiative that will set the path to leverage Washington's energy infrastructure and make Washington a hub for clean energy technology and a leader in the creation of green jobs and the development, deployment, and export of clean energy technologies and services"

Progress

- 23-member Council appointed by Gov. Gregoire in Sept. 2009
- Council held 10 meetings over the last 11 months to gather expert input
- Working with Navigant Consulting to analyze state's competitive strengths and industry potential to develop a clean energy leadership roadmap.

Key Milestones

- An interim report was presented to the legislature in Dec. 2009
- Navigant Consulting chosen through RFP process to develop an in-depth analysis and roadmap for making Washington a national leader in clean energy technology
- Navigant presented the Council with its Phase 1 (April 2010) and Phase 2 (June 2010) reports based on input from the CELC as well as their own analysis



Navigant Study Results: Where to focus

Based on input from key stakeholders and detailed sector analysis by Navigant Consulting, the CELC has identified four Target Clean Energy Technology
Segments in which the state is well positioned to lead

Energy Efficiency &
Green Buildings

Renewable Energy Resource
Integration

Smart Grid

Bio Energy

Navigant also identified two additional segments that warrant further pursuit but require additional analysis outside the scope of CELC's current efforts:

Nuclear Energy Technology

High Efficiency Vehicles



Business Resources Future Local Assets Basic Infrastructure Workforce Sewer Higher Education Water Community Design · Roads, Ferries and Ports Rail Intl Airports Power Shovel Ready Land · Broadband

