

**RECORD OF THE PROCEEDINGS  
SKAGIT COUNTY COMMISSIONERS**

**Wednesday, February 17, 1993:**

- 10:00 a.m. - 10:30 a.m.            Budget/Finance Department - Director, Mike Woodmansee:
- 1)        Signature - Resolution Authorizing Purchase of Personal Computers.
  - 2)        Discussion - Miscellaneous Financial Issues.
- 1:30 p.m. - 2:00 p.m.            Bid Openings:
- 1)        South Skagit Highway #0700, Guardrail, et.al.
  - 2)        Maintenance Material Supplier Eligibility List.
- 2:00 p.m. - 2:30 p.m.            Presentation - Final Check to Burlington Northern for the Acquisition of Right-of-Way for Rails-to-Trails Project.

The Skagit County Board of Commissioners met in regular session on Wednesday, February 27, 1993, with Commissioners Hart, Wolden, and Robinson present.

**BUDGET/FINANCE DEPARTMENT - DIRECTOR, MIKE WOODMANSEE:**

- 1)        Signature - Resolution Authorizing Purchase of Personal Computers.

Mr. Woodmansee presented a resolution for approval authorizing the purchase of computer hardware and network software for 1993. Proposals were received from Computerland and Microage. Mr. Woodmansee said that the competition between these two firms has been very close for many years. There has been a two or three percent price difference between the two companies over all the years they submitted proposals. This year the quotes are closer than they have ever been. Mr. Woodmansee distributed a list of comparable items and prices given by Computerland and Microage to the Board. Given the prices received, though the proposals are close, Microage comes out lower. After running nine different scenarios, Microage still came out \$200 to \$2,000 lower than Computerland. One issue remains. The LAN cards from Microage were proposed with an incorrect part number, which has a lower price than the proper LAN card quoted by Computerland. If the item was removed, their bid would be higher than Computerland's. Microage, however, has verbally stated that they will honor the price quoted for the proper item, and suffer the loss. Complicating further, the LAN card will be superseded in late summer by another that will be newer and cheaper. It is anticipated that the new card will be available in August, 1993. Computerland also had an error in their proposal and neither would create more than a \$1,000 increase in the proposals.

Mr. Kleinbart stated that small errors are common, and that he called the two proponents to verify dollar amounts to percentages.

Chairman Hart stated that the Board respects Mr. Kleinbart's experience in dealing with both these companies, and would appreciate his recommendation.

Mr. Kleinbart stated that his preference this year is Microage, because the nine scenarios showed them to be the lower bidder, they are willing to honor the incorrect price quoted low, and he feels better about their account administration.

Commissioner Wolden asked how long it would take to reject all proposals and solicit proposals again.

Mr. Woodmansee stated that this particular call for RFPs was begun in December of 1992.

Skip Pratt, Microage, presented a letter stating willingness to honor the bid as presented with the proper item.

Dean Britain, Computerland, stated that because of an accident, Microage had the lower bid. If the error had not occurred, Computerland would have won. At the time of the LAN card being replaced, Computerland would have the lesser price. He said that they have had the contract for the past two years, and would like the Board to consider them again. He felt that over the course of the year there will not be a substantial savings in purchasing from Microage. He said that Novell feels that Computerland's engineer is the best Novell engineer in the State, whose time is given to the County free of charge. He felt that they did out bid the competition, but due to an error on Microage's part came out looking like their bid was higher.

Mr. Pratt stated that he disagreed with Mr. Britain in thinking that Novell would state that one engineer was better than another. The engineer at Microage has one or two more years experience, but Novell would still not state that one engineer is better than another.

Mr. Kleinbart stated that there will be no free engineering time from either vendor this year. There were no hidden services included in the proposal packages and if needed, the County can hire either engineer on a project by project basis. Both are excellent, both available for hire, and they will bill the County for time and materials on a per project basis.

Commissioner Robinson motioned to approve the resolution awarding a contract to Microage for computer hardware and network software for 1993.

Commissioner Wolden stated that he felt that due to the errors spoken of in the proposals, they should all be rejected and recall for proposals.

Chairman Hart stated that both companies are good, and he felt the recommendation of the staff is legitimate, and seconded Commissioner Robinson's motion.

Chairman Hart and Commissioner Robinson voted in favor of the resolution for Microage. Commissioner Wolden cast a dissenting vote. The motion carried. (Resolution #14742).

Mr. Woodmansee will provide a Contract for the Board's signature next week.

2) Discussion - Miscellaneous Financial Issues.

A) Mr. Woodmansee presented a resolution for approval and signature by the Board rejecting all proposals for PC software. The determination was made that PC software will be an expense within the telephone quotes range, making it unnecessary to call for bids for the items.

Commissioner Robinson motioned to approve the resolution as presented. Commissioner Wolden seconded the motion, which carried unanimously. (Resolution #14743).

- B) Mr. Woodmansee presented a resolution approving a call for public hearing regarding a Supplemental Budget Revision. The Human Services 1993 budget did not anticipate revenues in the amount of \$100,000 for furnishing the North Sound Evaluation and Treatment Center and need to properly account for these funds in Human Services Fund #116. The public hearing will be Monday March 8, 1993, at the hour of 2:00 p.m., or as soon thereafter as possible, in the Commissioner's Hearing Room 202A, County Administration Building, 700 S. Second, Mount Vernon, Washington.

Commissioner Robinson motioned to approve the resolution as presented. Commissioner Wolden seconded the motion, which carried unanimously. (Resolution #14744).

- C) Mr. Woodmansee presented to the Board a copy of a paper he was required to write for the MBA program he is in. The topic of the paper deals with marketing in County business.

**MISCELLANEOUS**

- A) Vouchers audited and certified by the auditing officer as required by R.C.W. 42.24.080, and those expense reimbursement claims certified as required by R.C.W.42.24.090, have been recorded on a listing which has been made available to the Board.

As of this date, February 17, 1993, the Board, by a majority vote, did approve for payment those vouchers included in the above-mentioned list and further described as follows:

Warrants 31010 through 31170, (Vouchers #PDRAWFE03145 through #PDRAWFE03305) in the amount of \$61,737.37. Transmittal #P-3-93.

- B) Chairman Hart signed a response form for a reallocation of funds for the Health Department which will allow, if approved, an additional \$13,000 to be provided in the Birth to Six State Planning Project.

**BID OPENINGS:**

- 1) South Skagit Highway #0700, Guardrail, et.al.

Four bids were received and opened:

- 1) Peterson Brothers  
2008 East Valley Highway  
Sumner, Washington 98390

Bid Amount: \$165,515.26  
Bid Bond Enclosed

- 2) Junlo Corporation  
P.O. Box 1599  
University Station  
Portland, Oregon 97207

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Bid Amount: \$166,247.00  
Bid Bond Enclosed

- 3) Mt. McKinley Fence Co. Inc.  
2645 R.W. Johnson, Blvd.  
Tumwater, Washington

Bid Amount: \$172,897.47  
Bid Bond Enclosed

- 4) Coral Construction Company  
P.O. Box 347  
Wilsonville, Oregon 97070

Bid Amount: \$164,144.65  
Bid Bond Enclosed

- 2) Maintenance Material Supplier Eligibility List.

The following vendors submitted items for consideration for placement on the 1993 Maintenance Materials Bidder List:

AGRICHEM  
1295 Avon-Allen Road - Box #506  
Burlington, Washington 98233

Boral Cascade Culvert  
P.O. Box 217  
Arlington, Washington 98223-0217

Alpine Commercial Tire & Retreaders, Inc.  
406 S.E. Everett Mall Way, Suite 104  
Everett, Washington 98208-3259

Charles R. Watts Company  
P.O. Box C70708  
Seattle, Washington 98107

AMSOIL  
2075 Prairie Road  
Sedro-Woolley, Washington 98284

Georgia Pacific Corporation  
300 W. Laurel Street  
Bellingham, Washington 98226

Ash Grove Cement Company  
3801 East Marginal Way, South  
Seattle, Washington 98134

Golden Harvest  
P.O. Box 287  
Burlington, Washington 98233

Associated Sand & Gravel Co., Inc.  
P.O. Box 2037  
Everett, Washington 98203

H.D. Fowler Co., Inc.  
1265 Midway Lane  
Bellingham, Washington 98226

B.A. Van De Grift, Inc.  
2310 Benham Road  
Mount Vernon, Washington 98273

Hilfiker Retaining Walls  
3900 Broadway  
P.O. Box 2012  
Eureka, California 95502-2012

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Beaver Lake Quarry  
P.O. Box 272  
Clear Lake, Washington 98235

ICI Explosives USA Inc.  
10224 Airport Way  
Snohomish, Washington 98290

Kraft/Advanced Drainage Systems  
P.O. Box 1150  
Woodinville, Washington 98072

Krieg Concrete Products, Inc.  
3651 State Highway 20  
Oak Harbor, Washington 98277

LaFarge Corporation  
1601 114th Avenue S.E., Suite 100  
Bellevue, Washington 98004

Lakeside Industries  
P.O. Box 729  
Mount Vernon, Washington 98273

Layfield Plastics Ltd.  
3931 First Avenue S.  
Seattle, Washington 98134

Loggers & Contractors Supply, Inc.  
dba/ Allied Industrial Suppliers, Inc.  
225 State Street

Sedro-Woolley, Washington 98284  
Chevron U.S.A Inc  
20555 Richmond Beach Drive NW  
Seattle, Washington 98177

Concrete NorWest  
1912 South Burlington Blvd.  
Burlington, Washington 98233

Construction Aggregates Ltd.  
3497 Metchosin Road  
Victoria, British Columbia, Canada V9C 2B1

Holnam Inc.  
5400 W. Marginal Way S.W.  
Seattle, Washington 98185

Continental Lime, Inc.  
1220 Alexander Avenue  
Tacoma, Washington 98241

Coral Sales Company  
10560 S.E. Highway 212  
P.O. Box 577  
Clackamas, Oregon 97015-0577

Cunningham Crushing  
P.O. Box 950  
Concrete, Washington 98237

EPM Asphalttec Inc.  
Box 1100  
1850 Hillside Avenue  
Coquitlam, BC V3J 6Z7

Ericksen & Svendsen, Inc.  
P.O. Box 752  
LaConner, Washington 98257

Ludtke Pacific Trucking, Inc.  
1507 East Illinois street  
Bellingham, Washington 98226

Maccaferri Gabions West Coast, Inc.  
331 Andover Park East, Suite #30  
Seattle, Washington 98188

Martin Oil Company  
P.O. Box 308  
Mount Vernon, Washington 98273

Meridian Aggregates Company  
Granite Falls Quarry  
P.O. Box 839  
Granite Falls, Washington 98252

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N.C. Machinery Company  
P.O. Box 130  
Mount Vernon, Washington 98273-0130

Nelson Petroleum  
P.O. Box 340  
Mount Vernon, Washington 98273

Newman Traffic Signs  
P.O. Box 1728 - 1606 6th Ave.  
Jamestown, North Dakota 58401

O'Day Petroleum Company  
P.O. Box 25, 3211 Smith street  
Everett, Washington 98206-0025

OSO Lumber & Hardware  
21015 State Road 9 N.E.  
Arlington, Washington 98223-7433

Pat Rimmer Tire Center, Inc.  
P.O. Box 3934, 903 Burlington Blvd  
Burlington, Washington 98233

Potters Industries, Inc.  
Waterview Corporate Center,  
20 Waterview Boulevard  
Parsippany, New Jersey 07054-1282

Reisner Distributor, Inc.  
310 Commercial Avenue  
P.O. Box 409  
Anacortes, Washington 98221

Reliance Petro-Chem  
2345 Fruitdale #8  
Bakersfield, California 93380

Reliance Petro-Chem/Richard Martin  
1174 Bayview Rod  
Mount Vernon, Washington 98273

Skagit Petroleum  
P.O. Box 248  
Sedro-Woolley, Washington 98284

NABCO Mfg. Co.  
6518 Ravenna Avenue NE  
Seattle, Washington 98115

Smith Tractor & Equipment Company  
1712 Hickox Road,  
Mount Vernon, Washington 98273

Texada Lime of Canada Inc.  
550-1040 West Georgia Street  
Vancouver, BC Canada V6E 4H1

Tomasko Brothers Sand & Gravel  
1314 31st  
Anacortes, Washington 98221

U.S. Protec  
1331 Union Avenue  
Cleveland, Ohio 44120

U.S. Oil & Refining Company  
3001 Marshall Avenue  
Tacoma, Washington 98421

Utility Vault Company, Inc.  
P.O. Box 488  
Auburn, Washington 98071

Valley Ready Mix  
P.O. Box 2009  
Concrete, Washington 98237

Whatcom-Skagit Tire Center, Inc.  
210 Northern Avenue  
Sedro-Woolley, Washington 98284

Wilbur-Ellis Company  
1521 15th Street NW Suite 5  
Auburn, Washington 98001

Yorkston Oil Co. Inc.  
P.O. Box 893  
Bellingham, Washington 98227

Zumar Industries, Inc.  
P.O. Box 11305  
Tacoma, Washington 98411

The Public Works Department will review the bids and return at a later date to recommend which vendors are felt to be the most applicable to be placed on the materials bid list.

**MISCELLANEOUS**

- A) Vouchers audited and certified by the auditing officer as required by R.C.W. 42.24.080, and those expense reimbursement claims certified as required by R.C.W.42.24.090, have been recorded on a listing which has been made available to the Board.

As of this date, February 17, 1993, the Board, by a majority vote, did approve for payment those vouchers included in the above-mentioned list and further described as follows:

Warrants #95089 through #95213 (Vouchers #95089 through #95213) in the amount of 229,871.58.  
Transmittal #R3-93.

- B) Ms. Geneva Sasnett addressed the Board regarding the need for public restrooms, or sani-cans for summer bicyclists. She said that there is a sani-can located near the Rhododendron Cafe in Bow, that was heavily used in the past, and there are other locations where the public could benefit from another being placed.

The Board assured Ms. Sasnett that the situation, as well as other locations in the County where there is heavy summer traffic, would be looked into.

**PRESENTATION - FINAL CHECK TO BURLINGTON NORTHERN FOR THE ACQUISITION OF RIGHT-OF-WAY FOR RAILS-TO-TRAILS PROJECT.**

Jon Aarstad, Parks, Recreation, and Fair Director, introduced Fred Wagner, local Burlington Northern Railroad (BNR) representative, and Ron Peterson, from the Seattle BNR office, to the Board.

Mr. Aarstad stated that in 1990, a group of Skagit County citizens addressed the Board regarding the possibility of receiving funding for abandoned railway lines from the Snohomish County line to Sedro-Woolley. The trail is proposed to go around the far side of Lake McMurray. Some alternate routes will have to be looked into for going by Big Lake as some of the rights-of-way have been purchased by private citizens. Some of the public roads will have to be used in the Clear Lake area.

Mr. Aarstad stated that Mr. Chris Thompson was an instrumental person involved in the Rails-to-Trails National Organization, which is involved in the conversion of rights-of-way to trails for public use.

Mr. Thompson said that State and Federal funds have been acquired for the majority of the purchases. He presented a map of the trail location to the Board. The trail will be available for bicycling, walking, jog/running, and horse-back riding. The trail will also provide tourism promotion for the County. There are ISTEAFunds available that can be used toward this project also. Mr. Thompson said that it is dangerous to ride on the County roads, and the trail will provide a safer route. He offered congratulations to the Board for agreeing with this project. He said that he would like to see the trail eventually extend to Concrete, and also connect with BayView and LaConner.

Mr. Aarstad said that Steve Colby played an important part in this project and worked hard to reach the point where the project is at present.

Mr. Walker offered his thanks to Mr. Colby and Mr. Aarstad for their part in the acquisition of the rights-of-way. He said that he was glad to see the County get the property, and offered good wishes in completing the project. Mr. Walker gave the original Quit Claim Deed for the rights-of-way acquired to Chairman Hart.

Chairman Hart presented Mr. Walker with a check for \$101,954.00 payable to Burlington Northern Railroad.

Two members of the Snohomish County Parks Department were present to offer their congratulations to the County for the acquisition of the Burlington Northern Railroad rights-of-way. They were involved in the Snohomish County railroad rights-of-way acquisitions, and were happy to see the continuation of the trail into Skagit County progressing as well as it is.

Other discussion continued with Mr. Aarstad and members of the public after the Board excused themselves for other obligations.

**ADJOURNMENT**

Commissioner Robinson motioned to adjourn the day's proceedings. Commissioner Wolden seconded the motion, which carried unanimously.


BOARD OF COMMISSIONERS  
SKAGIT COUNTY, WASHINGTON

  
Robert Hart, Chairman

  
Harvey Wolden, Commissioner

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Robby Robinson, Commissioner

ATTEST:

  
Connie Carter, Clerk of the Board  
Skagit County Commissioners

